

# Application Form

**Deadline for applications: 30 June 2007**

Company _____			<input type="checkbox"/> Manufacturer (1)
Entry in alphabetical list of exhibitors (catalogue/Internet, cf. B 10) under letter _____			<input type="checkbox"/> Dealer (2)
Street _____			<input type="checkbox"/> Importer (3)
Country/Postal code/City _____			<input type="checkbox"/> Distributor (4) with exclusive selling rights for Germany
Area code _____	Phone _____	Fax _____	<input type="checkbox"/> Service company (5) (multiple entries possible)
Contact _____			Member of the following trade associations: _____
E-mail _____		Website www. _____	
Number and place of company registration _____	VAT ID number _____	Legal representative of the company (managing director, chairman, etc.) _____	

Address for correspondence:  
(only if address is different from above)

Company \_\_\_\_\_ Contact \_\_\_\_\_  
Street \_\_\_\_\_ Country/Postal code/City \_\_\_\_\_  
E-mail \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

Differing Invoice Address:

Unfortunately, value-added tax legislation prevents Messe München GmbH from issuing or re-addressing invoices to an addressee other than the exhibitor on whose behalf MMG has or will render services as its contracting party. Messe München GmbH is only allowed to issue invoices to its contracting party. Should it be necessary to issue invoices to a party other than yourself, we would kindly ask you to contact us so that a solution in compliance with the relevant tax legislation can be found.

Number of co-exhibitors (see A 4 / B 3): \_\_\_\_\_

Please tick in the Product Index overleaf the product group(s) under which your exhibits come.

Stand space only (minimum stand size 12 sqm)			
Type of stand	Minimum size	Price/sqm	Front (m) x depth (m)
Row stand (1 side open)	12	EUR 220	
Corner stand (2 sides open)	12	EUR 235	
End stand (3 sides open)	20	EUR 250	
Island stand (4 sides open)	40	EUR 260	

Turnkey stand surcharge/sqm (optional, see B4)			
	Type „Atrium“	Type „Fat Molecule“	
12 to 19 sqm	EUR 115	12 sqm	EUR 125
20 to 39 sqm	EUR 112		
40 to 49 sqm	EUR 108		
50 sqm plus	EUR 106		

Maximum load per sqm floor space \_\_\_\_\_ kg. Bulkiest exhibit \_\_\_\_\_  
(type and size)

The following equipment will be demonstrated in operation: \_\_\_\_\_  
(please give exact details on machinery and equipment)

The objects registered for and brought to the fair are our property:  yes  no

Property of the firm/firms: \_\_\_\_\_  
(full addresses)

Please fill in the reverse of this sheet and take notice of the Terms of Participation A and B as well as the Technical Guidelines. The attached Terms of Participation A and B as well as the Technical Guidelines are recognized as legally binding in all parts. Each applicant acting on behalf of a third party shall be directly liable for meeting the demands of MMG in respect of the above fair.

Please return to:

M,O,C,  
Messe München GmbH  
Projektleitung oils + fats  
Lilienthalallee 40  
80939 München  
Germany

## Index of products and services

If you wish to mark more than one product category, please underline the product category you consider to be your focal area of activity.

### **1 Raw and auxiliary materials**

- 1.1 Raw materials
- 1.1.1 Seeds
- 1.1.2 Oil seeds
- 1.1.3 Oil-containing fruits
- 1.1.4 Animal fats
- 1.1.5 Spent oils and fats
- 1.2 Auxiliary materials
- 1.2.1 Solvents
- 1.2.2 Absorbents
- 1.2.3 Catalysts
- 1.2.4 Adsorbents / Bleaching earth
- 1.2.5 Drying agents
- 1.2.6 Separating agents
- 1.2.7 Antioxidants
- 1.2.8 Enzymes
- 1.2.9 Other auxiliary materials
- 1.3 Contract crop growing / Crop growing development
- 1.4 Others

### **2 Production and processing**

- 2.1 Plants and machinery for the production of oils and fats
- 2.1.1 Preparation
- 2.1.2 Pressing / Extraction
- 2.1.3 Refining
- 2.1.4 Modification
- 2.1.5 Auxiliary processes
- 2.2 Plants and machinery for the further processing of oils and fats to
- 2.2.1 Fatty acids
- 2.2.2 Margarine
- 2.2.3 Nutraceuticals
- 2.2.4 Edible oils and fats
- 2.2.5 Feed stuff
- 2.2.6 Biodiesel
- 2.2.7 Detergents
- 2.2.8 Glycerol
- 2.2.9 Lanolin
- 2.2.10 Lubricants
- 2.2.11 Waxes
- 2.2.12 Others
- 2.3 Equipment and accessories
- 2.4 Overlapping processes
- 2.4.1 Process control
- 2.4.2 Safety technology
- 2.4.3 Recycling, waste treatment
- 2.4.4 Environmental technology
- 2.5 Engineering and consulting
- 2.6 Others

### **3 Logistics**

- 3.1 Filling and packaging
- 3.2 Storage
- 3.3 Internal supply management

### **4 Quality control and assurance**

- 4.1 Analytics
- 4.2 Sensory testing
- 4.3 Technical laboratory equipment
- 4.4 Certification / HACCP
- 4.5 Institutes
- 4.6 Others

### **5 Contract research / basic research**

- 5.1 Biotechnology
- 5.2 Molecular biology
- 5.3 Plant breeding
- 5.4 Universities / Research institutes
- 5.5 Others

### **6 Institutions and publishers**

- 6.1 Educational and training facilities
- 6.2 Associations
- 6.3 Publishers / Suppliers of technical literature
- 6.4 Others

Other:

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**Please note:**

The details you have given here serve to effectively organize the trade fair according to the list of products and services. If, in addition to the basic entry in the catalogue and Internet (alphabetical list of exhibitors) included in the application fee, you want your company listed in accordance with the product index (subject to a charge), this must be applied for separately (cf. B 10).

**Title:**  
**oils + fats**  
**International Trade Fair for the Production and Processing of Oils and Fats made from Renewable Resources**

**Venue:**  
**M,O,C, München-Freimann**  
**Lilienthalallee 40/corner Heidemannstrasse**  
**80939 München, Germany**

**Duration:**  
**20 – 22 November 2007**

**Opening hours:**  
**Tuesday to Thursday 9 am – 5 pm**

**Organizer and financing body:**  
**Messe München GmbH, Messengelände, 81823 München, Germany**  
**Phone (+49 89) 3 23 53-215, Fax (+49 89) 9 49-9 72 39 82**  
**info@oils-and-fats.com, www.oils-and-fats.com**

## Special Terms of Participation (B)

**All prices indicated below are net and are subject to value-added tax.**

### B 1 Application (see A 1)

Applications are to be made on the enclosed form, which should be returned to MMG, filled in and signed with a legally binding signature. The deadline for applications is 30 June 2007.

### B 2 Permitted exhibits and exhibitors (see A 2)

All domestic and foreign manufacturers and service companies are admitted as exhibitors, as well as companies authorized by the manufacturer to exhibit his products. All exhibits and services must conform to the range of products for this trade fair, and be indicated precisely by name and type in the application. MMG has the final decision. Organizers of joint stands are not exhibitors as defined by the Special Terms of Participation.

### B 3 Co-exhibitors (see A 1/2/4)

The registration fee is 390 EUR net for each co-exhibitor admitted, including one exhibitors' pass. Permission for co-exhibitors must be requested in writing.

### B 4 Participation fees, advance payment for services (see A 7)

Application fee 200 EUR  
Minimum stand size:  
Row stand 12 sqm  
Corner stand 12 sqm  
End stand 20 sqm  
Island stand 40 sqm

The participation fees per sqm of floor space are:

Row stand (one side open) 220 EUR  
Corner stand (two sides open) 235 EUR  
End stand (three sides open) 250 EUR  
Island stand (four sides open) 260 EUR

### Turnkey stands – surcharge per sqm (optional)

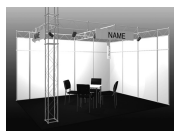
	Type „Atrium“	Type „Fat Molecule“
12 to 19 sqm	115 EUR	12 sqm 125 EUR
20 to 39 sqm	112 EUR	
40 to 49 sqm	108 EUR	
50 sqm plus	106 EUR	

### Turnkey stands include:

- Stand system (depending on the turnkey stand option requested, cf. below)
- Stand cleaning
- Registration fee and basic alphabetical catalogue/Internet entry
- 100 visitors' brochures
- 1,000 letter stickers
- 1 free long-term parking permit

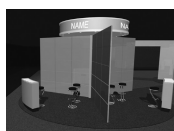
### The turnkey stand option "Atrium" comprises the following stand system:

Stand construction, fascia panel with lettering, carpet, lighting, 3 kW electrical connection (from 20 sqm: 5 kW electrical connection, from 30 sqm: 7 kW electrical connection, from 50 sqm: 12 kW electrical connection), furniture suite with 1 table and 4 chairs (from 30 sqm: 2 furniture suites)



### The turnkey stand option "Fat Molecule" comprises the following stand system:

Stand construction, lettering, carpet, lighting, basic electrical connection, 1 counter with 3 bar stools, 1 brochure stand



\* Availability subject to receipt of at least 9 bookings

Turnkey stands in other sizes and design options are available on request.

The participation fees include floor space rental and extensive services provided by MMG, such as consultation and planning advice as well as conceptual and publicity work, organization and technical assistance.

### Parking permits

Each exhibitor will receive a free parking permit for the duration of the event. The fee for each additional parking permit is 7 EUR per day.

### AUMA charge

The German Council of Trade Fairs and Exhibitions (AUMA) levies all exhibitors a **charge of 0.60 EUR net** per sqm of rented exhibition space. This amount is charged by MMG and transferred directly to AUMA.

The advance payment for services to be ordered by the exhibitor is 10 EUR net per sqm of rented exhibition space.

### B 5 Terms of payment (see A 7)

The deadlines for payment given in the notice of admission or the invoice must be observed. Prior payment in full of the amount invoiced is a condition for access to the exhibition area, an entry in the catalogue, and the provision of exhibitors' passes.

All invoiced amounts in all MMG invoices in connection with the event, must be transferred in euro, without deductions and free of all charges to one of the accounts specified in the respective invoice, indicating the reference number.

### B 6 Dates of setting up and dismantling (see A 14)

Setting up: 18 November 2007, 8 am to 19 November 2007, 6 pm.  
If more time is needed for setting up, written consent must be obtained from the M,O,C, Technical Services Dept., fax: (+49 89) 3 23 53-109.  
The trade fair closes on 22 November 2007 at 5 pm. Gate access to the delivery zone behind the halls will be granted as of 5.30 pm.  
Dismantling must be completed by 24 November 2007, 6 pm.

### B 7 Stand design and equipment

The height of the stands is 2.5 m. MMG's express consent must be obtained for stands exceeding this height.

MMG does **not** provide partition walls between the stands.

For further preparations the Exhibitors' Service Booklet as well as the order documents for furnishings and floor coverings will be sent to you in due time.

Stand designs, including plan and side view sketches, must be submitted in duplicate to the M,O,C, Technical Services Dept. by the date specified, at the latest 6 weeks before setting up begins.

### B 8 Technical installations

Applications for electric installation, water, drainage, and telephone connections can be considered only if submitted in due time on the order forms available from MMG.

The precise terms of delivery and connection fees are stated on these forms.

### B 9 Sales regulations

Direct sales and other services or deliveries made from the stand are not permitted. It is not permitted to display the retail price of the exhibited goods at the fair. Exhibited goods must not be delivered to purchasers until after the trade fair closes.

In accordance with section 64 of the trade regulations (GewO), sales are permitted only to wholesalers, retail traders or trade customers.

### B 10 Catalogue/Internet

An official trade fair catalogue will be published. This catalogue contains a list of all exhibitors (including co-exhibitors), in alphabetical order according to the designation specified on the application form. These data will also be published on the Internet.

The exhibitor (including co-exhibitors and exhibitors of joint pavilion stands) is solely responsible for the permissibility under law - and particularly the law on competition - of any advertisement placed in the trade fair catalogue and the Internet database of Messe München GmbH at the instigation of the advertiser.

Should third parties assert claims against Messe München GmbH on account of the impermissibility of the advertisement under law in general or the law on competition, the advertiser shall hold Messe München GmbH fully safeguarded against all claims asserted including all costs of any necessary defence in court on the part of Messe München GmbH.

The same applies to entries actuated by exhibitors, co-exhibitors and exhibitors of joint pavilion stands in the trade fair catalogue and the Internet database of Messe München GmbH.

### B 11 Exhibitors' passes (see A 13)

For the time in which the trade fair is held, each exhibitor receives 3 exhibitors' passes free of charge for a stand of up to 12 sqm in size. For every further 10 sqm or part thereof, one additional exhibitors' pass is put at the exhibitor's disposal.

The number of exhibitors' passes is not increased for co-exhibitors or additionally represented organisations. Additional exhibitors' passes are obtainable from the trade fair management at 15 EUR each. Exhibitors' passes are intended solely for stand personnel, and must not be passed on to third parties.

### B 12 Circular letters

Once the stands have been allocated, exhibitors will be informed by circular of further details concerning preparation and organization of the trade fair.

### B 13 Alterations

MMG reserves the right to make alterations and additions in matters affecting technical arrangements and safety.